

Doing Business in Saudi Arabia Essay

The screenshot shows the EssayPro website homepage. At the top left is the EssayPro logo and navigation links: "How To Order", "Reviews", "About Us", and "Write My Essay". At the top right are links for "DBA: EPRO", "Log In", and "Sign Up". The main banner features a student sleeping at a desk with the text: "WRITING SERVICE AT YOUR CONVENIENCE", "You - Send us your homework", "We - Do it all for you", and "Grab your original paper for just \$10 per page with a free plagiarism report included". A "Write My Essay!" button is present. A "Calculate the price" calculator is overlaid on the right, showing options for "Writing", "Rewriting", and "Editing", with "Writing" selected. The calculator also shows "Essay (any type)", "College", "2 weeks", "1 page / 275 words", "Double spaces" selected, and a price of "\$11.4" with a "Write My Paper" button. Below the banner, it says "NO MORE SLEEPLESS NIGHTS... 100% PLAGIARISM-FREE ESSAYS. ANY TOPIC OR DIFFICULTY CAN BE HANDLED!". At the bottom, there are three review sections: "EssayPro Reviews" with a 4.9 rating, "ResellerRatings" with a 4.9 rating, and "Sitejabber" with a 4.8 rating.

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Business Structure

Saudi Arabia's business structure is centered around family. The key employees are usually extended family. "Neptism is a way of life and the idea that positions would not be given to family members is incomprehensible. Family-based structure is when a company is developed along strong hierarchical lines with the majority of power being held at the top by the senior, usually the older family members" (World Business Culture, 2013). Expats should spend a considerable amount of time trying to build relationships with colleagues. Although, they may not know who is connected, they should treat every contact as an important lead. "A seemingly lowly employee may prove to be a relative of a senior figure and therefore of greater potential help than some other apparently more important contact" (World Business Culture, 2013). It will help to have an understanding of the individual roles and existing hierarchy of a Saudi Arabian business before entering the company. Managers or senior executives make all decisions and then implement all plans to lower level employees. Subordinates do not question the decisions that have been reached; they just wait to be told what to do.

"[Saudi Arabia](#) has a male-dominated society. Although some women work, they play

traditional roles and rarely attain positions of similar income and authority as men” (Katz, 2010). Western expatriate women will find many restrictions in the country and showing confidence and/or assertiveness can be counter-productive. It is recommended that expat women do not appear too bold or aggressive, which may create major issues. These American traits should be avoided in all situations. Women should act professional and conservative at all times (e.g. busin...

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